

BNSF RAILWAY  
WEEKLY INTERMODAL AND CARLOAD UNITS REPORT WEEK 09

WEEK ENDING FEBRUARY 29, 2020  
WEEK ENDING MARCH 02, 2019

|                                 | 2020           |                    |                  | 2019           |                    |                  | % INCREASE/(DECREASE) |                    |                 |
|---------------------------------|----------------|--------------------|------------------|----------------|--------------------|------------------|-----------------------|--------------------|-----------------|
|                                 | WEEK<br>09     | 1st QTR<br>TO DATE | YEAR<br>TO DATE  | WEEK<br>09     | 1st QTR<br>TO DATE | YEAR<br>TO DATE  | WEEK<br>09            | 1st QTR<br>TO DATE | YEAR<br>TO DATE |
| CONTAINERS                      | 76,486         | 757,632            | 757,632          | 88,648         | 773,086            | 773,086          | (13.72)%              | (2.00)%            | (2.00)%         |
| TRAILERS                        | 9,101          | 80,816             | 80,816           | 12,663         | 106,404            | 106,404          | (28.13)%              | (24.05)%           | (24.05)%        |
| <b>TOTAL INTERMODAL</b>         | <b>85,587</b>  | <b>838,448</b>     | <b>838,448</b>   | <b>101,311</b> | <b>879,490</b>     | <b>879,490</b>   | <b>(15.52)%</b>       | <b>(4.67)%</b>     | <b>(4.67)%</b>  |
| COAL                            | 26,788         | 289,120            | 289,120          | 33,472         | 312,931            | 312,931          | (19.97)%              | (7.61)%            | (7.61)%         |
| GRAIN                           | 11,996         | 93,972             | 93,972           | 10,717         | 99,527             | 99,527           | 11.93 %               | (5.58)%            | (5.58)%         |
| CHEMICALS                       | 9,543          | 84,475             | 84,475           | 9,437          | 82,719             | 82,719           | 1.12 %                | 2.12 %             | 2.12 %          |
| MOTOR VEHICLES                  | 5,857          | 43,824             | 43,824           | 5,173          | 41,986             | 41,986           | 13.22 %               | 4.38 %             | 4.38 %          |
| FOOD                            | 3,005          | 25,124             | 25,124           | 2,816          | 25,782             | 25,782           | 6.71 %                | (2.55)%            | (2.55)%         |
| METALLIC ORES                   | 2,940          | 24,595             | 24,595           | 2,460          | 22,594             | 22,594           | 19.51 %               | 8.86 %             | 8.86 %          |
| METALS                          | 1,815          | 16,726             | 16,726           | 2,535          | 18,380             | 18,380           | (28.40)%              | (9.00)%            | (9.00)%         |
| SAND/GRAVEL                     | 4,654          | 40,642             | 40,642           | 5,798          | 50,685             | 50,685           | (19.73)%              | (19.81)%           | (19.81)%        |
| STONE/CLAY/GLASS                | 2,155          | 19,025             | 19,025           | 1,911          | 17,749             | 17,749           | 12.77 %               | 7.19 %             | 7.19 %          |
| PULP/PAPER                      | 1,381          | 12,975             | 12,975           | 1,673          | 14,145             | 14,145           | (17.45)%              | (8.27)%            | (8.27)%         |
| PETROLEUM                       | 9,082          | 78,818             | 78,818           | 8,293          | 80,653             | 80,653           | 9.51 %                | (2.28)%            | (2.28)%         |
| LUMBER/WOOD                     | 1,868          | 14,069             | 14,069           | 1,519          | 13,313             | 13,313           | 22.98 %               | 5.68 %             | 5.68 %          |
| GRAIN MILL                      | 4,529          | 38,907             | 38,907           | 3,784          | 36,770             | 36,770           | 19.69 %               | 5.81 %             | 5.81 %          |
| IRON & STEEL SCRAP              | 842            | 5,936              | 5,936            | 577            | 6,327              | 6,327            | 45.93 %               | (6.18)%            | (6.18)%         |
| WASTE/SCRAP                     | 456            | 3,790              | 3,790            | 433            | 3,393              | 3,393            | 5.31 %                | 11.70 %            | 11.70 %         |
| FOREST PRODUCTS                 | 30             | 313                | 313              | 53             | 444                | 444              | (43.40)%              | (29.50)%           | (29.50)%        |
| NON-METALIC MINERALS            | 479            | 4,174              | 4,174            | 430            | 4,482              | 4,482            | 11.40 %               | (6.87)%            | (6.87)%         |
| COKE                            | 561            | 4,904              | 4,904            | 396            | 4,253              | 4,253            | 41.67 %               | 15.31 %            | 15.31 %         |
| FARM (NO GRAIN)                 | 636            | 5,056              | 5,056            | 408            | 4,096              | 4,096            | 55.88 %               | 23.44 %            | 23.44 %         |
| OTHER                           | 2,642          | 23,905             | 23,905           | 3,435          | 25,297             | 25,297           | (23.09)%              | (5.50)%            | (5.50)%         |
| <b>TOTAL CARLOADS</b>           | <b>91,259</b>  | <b>830,350</b>     | <b>830,350</b>   | <b>95,320</b>  | <b>865,526</b>     | <b>865,526</b>   | <b>(4.26)%</b>        | <b>(4.06)%</b>     | <b>(4.06)%</b>  |
| <b>INTERMODAL &amp; CARLOAD</b> | <b>176,846</b> | <b>1,668,798</b>   | <b>1,668,798</b> | <b>196,631</b> | <b>1,745,016</b>   | <b>1,745,016</b> | <b>(10.06)%</b>       | <b>(4.37)%</b>     | <b>(4.37)%</b>  |